

AMICUS EXPANDS GENEXO RELATIONSHIP TO COVER MULTILAC

PRESS RELEASE NO. 17: AMICUS & GENEXO FINALIZE DEAL ON MULTILAC DISTRIBUTION

Amicus S.A. and Genexo have expanded their strong partnership by adding Genexo’s novel synbiotic, Multilac, to their existing distribution arrangements for the countries of the West Balkans. Multilac is a market-leading probiotic in Serbia and several other CEE markets, including Poland.

Baar, Switzerland, August 21st, 2017: Amicus S.A. announced today the broadening of its existing Distributorship and Licensing Agreements with Genexo Sp. Z o. o. The new arrangement adds the well-established food supplement synbiotic Multilac to the two companies’ cooperation agreements – which cover not only the novel compound furagin for urinary tract infections, but also Ci-Tri-Mag Forte (a magnesium supplement) and PREL (a hot-cold pain patch line). The agreement on Multilac and Multilac Baby covers the non-EU countries of the West Balkans, including not only Serbia but also Bosnia-Herzegovina, Kosovo, Macedonia and Montenegro. The new arrangement is effective from August 18th, 2017.

“This agreement marks a significant intensification of our relationship with Genexo,” remarked Jean-Michel Lespinasse, Amicus CEO. “Thanks to Genexo’s decision to move Multilac to Amicus, not only are we taking over Serbia’s number two probiotic by market share which should benefit from our strong pharmacy detailing and merchandizing force, but we are also thereby entering both the GI and the open-market segment, complementing our launch of a family of GP products. I am confident that we can substantially improve Multilac’s momentum on the Serbian market, and accelerate penetration in nearby markets.”

About Genexo

Genexo is a privately-held, independent Polish pharmaceutical company based in Warsaw, Poland. Both young and dynamic, Genexo started its operations in 2004, and had sales in 2016 of 30 million Euros. Genexo provides medicines prescribed by doctors, as well as preparations available without a prescription (OTC & self-care), and is very active in product development. Genexo attaches great importance to the quality of its products, all of which are based on differentiated, modern solutions and innovative technologies.

For more information about Genexo, please visit www.genexo.pl

About Amicus S.A.

Amicus subsidiaries operate in the Balkan and Baltic countries of Croatia, Estonia, Kosovo, Latvia, Lithuania, Macedonia, Montenegro, Serbia and Slovenia. The company commenced operations in its Hungarian affiliate in July, 2017 and is currently opening affiliates in Albania and Bulgaria. Set up in 2014, Amicus has gathered outstanding pharmaceutical, Medical Device and also OTC / consumer healthcare talent. The company specializes in representing research-based pharmaceutical, medical equipment and self-care brands across the Central and Eastern Europe.

For more info about Amicus, please visit: www.amicuspharma.eu

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